

From: [Danny Cooke](#)
To: [Bridges, George](#)
Cc: [Cheryl M. Smith](#)
Subject: Re: DLD Lumber
Date: Monday, November 18, 2013 5:42:17 PM

George,
At my request, following your request to outreach to Dana, Derf Butler has met and has the feedback below.

Danny Cooke, Executive Vice President
Construction & Development
Bay Area Division

One California Street, Suite 2700
San Francisco, CA 94111

Email: Danny.Cooke@Lennar.com
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----- Forwarded by Danny Cooke/SANFRANCISCO/WEST/Lennar on 11/18/2013 05:38 PM -----

From: "Derf Butler" <Derf@butlereg.com>
To: "'Danny Cooke'" <Danny.Cooke@lennar.com>
Cc: "'Cheryl M Smith'" <Cheryl.M.Smith@lennar.com>
Date: 11/18/2013 05:22 PM
Subject: RE: Phone

Mr. Cooke,

As a follow-up status DLD lumber. Sid and myself met on Thursday November 14 of last week with the representatives from DLD lumber, and the issues that they expressed to us are as follows. 1) Expressing concerns that they are not getting any work on the hunters point shipyard.

2) They believe because they are a local business that they should be getting paid a premium price.

3) They also were concerned that the follow-up from the subcontractors who required number was not working with them, But indicated that Astron's Development asks them to do a takeoff for the lumber requirements for the framing on blocks 50 which they refused to do.

In our meeting, Sid and I listen to their concerns and kept our opinion to ourselves, but this particular issue is not one that is in our control, first the developer and general contractor are not ordering the lumber necessary for the job; the subcontractors are, and they are entitled to get the best possible number for that project. This is an issue that DLD needs work out with the subcontractors.